

DEEPKUMAR JANARDHANAN, MBA, PMP, MCSD

VP GLOBAL DELIVERY | GLOBAL DELIVERY EXECUTIVE | TECHNOLOGY & BUSINESS TRANSFORMATION

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EXECUTIVE PROFILE

Global delivery and technology executive with 30+ years across professional services, global delivery, technology strategy, program and portfolio management, business operations and enterprise transformation. Strong commercial delivery orientation spanning utilization, forecasting, margin optimization and executive client governance.

SELECTED IMPACT

- Led multifunctional global delivery organizations of up to 800+ professionals.
- Directed technology portfolios exceeding \$16M with distributed teams of 200+.
- Improved on-time delivery from 40% to 95% within three months and reduced backlog by 70%.
- Improved forecasting accuracy by approximately 40% and response times by approximately 50%.
- Improved margins by 30%+ and grew Insurance & Retail 13% YoY for three consecutive years.

CORE CAPABILITIES

Global Delivery Leadership · Delivery Excellence · PMO & Governance · Portfolio & Program Management · Delivery Methodology · RAID · Change Control · Capacity Planning · Utilization · Forecasting · Delivery KPIs · Commercial Delivery · Delivery Economics · Margin Optimization · Executive Governance · Strategic Accounts · Transformation · Risk Management & Mitigation

PROFESSIONAL EXPERIENCE

Principal / Delivery Head | Cerebral Ops | 2023–Present

Technology, business and delivery leadership across SaaS, ecommerce, cloud, AI and digital transformation.

- Establish delivery governance, KPI frameworks, portfolio visibility, executive reporting and delivery-rescue practices.
- Develop positioning, service offerings and GTM approaches for technology-led initiatives.

Global Practice & Delivery Head | Experion Technologies | 2021–2023

Global delivery, technology, presales, strategic accounts and commercial performance.

- Led an organization that grew from 350+ to 800+ professionals.
- Grew Insurance & Retail 13% YoY for three consecutive years and improved margins by 30%+.
- Directed architecture, systems design, development, quality, deployment and AI-enabled transformation initiatives.

Vice President — Technology, Global Delivery & Presales | KnowledgeTech | 2018–2021

Technology leadership, global delivery, PMO, presales, solution strategy and executive client relationships.

- Led portfolios exceeding \$16M with 200+ distributed professionals.
- Improved on-time delivery from 40% to 95% within three months and reduced backlog by 70%.
- Improved forecasting accuracy by approximately 40% and reduced response times by approximately 50%.

Vice President — Technology, Marketing & Support Services | Crimson Interactive | 2016–2018

Enterprise-wide technology, marketing and support leadership for an organization of approximately 800.

- Led acquisition integration across technical, operational and marketing functions.
- Improved client satisfaction by 26% and operational productivity by 19% YoY.

Co-founder / CEO | AGIL FactoryDreq | 2014–2016

Company strategy, product development, technology, client engagement and commercial execution for a D2C ecommerce application.

- Created end-to-end technology architecture for a D2C online shop.

Earlier Technology & Program Leadership | 1995–2014

Risk Edge Solutions, Gravitas, Data Concepts (USA), Net Matrix (USA), Pioneer Data Solutions (USA), Silverline / TechSoft.

- Progressive experience across software engineering, .NET, architecture, product/program management and U.S. client delivery.

EDUCATION & CERTIFICATIONS

MBA — NIBM, Chennai (2014), specializing in Technology and Marketing · PMP — PMI (2013) · MCSD — Microsoft (2002) · Bachelor of Commerce — Osmania University (1995)

INTERNATIONAL & INDUSTRY EXPERIENCE

U.S. onsite experience: 2001–2012. Direct client and project experience across USA, UK, Europe, Gulf / Middle East, Asia, Africa and Australia. Industries include hedge funds, retail banking, P&C; insurance, land-title insurance, retail POS, supply chain, B2B and D2C ecommerce, government, telecommunications, utilities / power and technology products and services.